

LAO PDR – SCHEDULE OF SPECIFIC COMMITMENTS

For the 8th Package of Commitments under ASEAN Framework Agreement on Services

Modes of Supply: 1) Cross-border supply 2) Consumption aboard 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
1. BUSINESS SERVICES A. Professional Services			
(b) Accounting, auditing and bookkeeping services (CPC 862)	(1) None (2) None (3) Foreign service suppliers may acquire a license to practice as Certified Public Accountants or Accounting Consultants in Lao PDR provided that an agreement or contract is signed with their countries on such issue. Nevertheless, on a temporary basis, the Professional Accountants Body can authorise foreigners to practice as Certified Public Accountants or Accounting Consultants if they belong to countries, which are members of the International Accounting Standards Committee. To apply for a license in Lao PDR, foreign professional accountants shall acquire certification based on the following conditions: a) Equivalence of diploma as provided for Lao professional accountants. Such certificates shall be issued with the approval of the Equivalence Qualification	(1) None (2) None (3) Unbound	

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	<p>Commission.</p> <p>b) Employment of assistants of Lao nationality in percentage not less than the one provided by the professional sector.</p> <p>c) Commitment to provide necessary and continuous training to employees of Lao nationality.</p> <p>d) Morality conditions required by the Professional Accountant's Body Board.</p> <p>e) Certification of financial statements by staff of Lao nationality</p> <p>In addition foreign service suppliers shall implement rights and obligations similarly to members of the Professional Accountant's Body, but they may not become members of such body.</p> <p style="padding-left: 20px;">- For auditing services: foreign suppliers may audit only private enterprises</p> <p>All accounting and bookkeeping must be done by Lao national certified accountant.</p> <p>(4) Unbound</p>	<p>(4) Unbound</p>	

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(c) Taxation consulting services (Part of CPC 863)	(1) None (2) None (3) As specified in the horizontal section (4) Unbound	(1) None (2) None (3) Unbound (4) Unbound	
(d) Architectural services (CPC 8671)	(1) None (2) None (3) As specified in the horizontal section (4) As indicated in the Horizontal Section	(1) None (2) None (3) As indicated in the Horizontal Section (4) As indicated in the Horizontal Section	
(e) Engineering services (CPC 8672)	(1) None (2) None (3) As specified in the horizontal Section ¹ (4) Unbound, except as indicated in the horizontal section	(1) None (2) None (3) As specified in the horizontal Section (4) Unbound, except as indicated in the horizontal section	

¹ Approval shall be also in accordance with sectoral laws and regulations.

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(f) Integrated engineering services - Integrated engineering services for transportation infrastructure turnkey projects (CPC 86731) - Integration engineering and project management services (CPC86732) - Integrated engineering services for the construction of manufacturing turnkey projects(CPC86733)	(1) None (2) None (3) Joint venture with Lao services suppliers is required and foreign equity participation limited to 2/3. (4) As indicated in the Horizontal Section	(1) None (2) None (3) As indicated in the Horizontal Section (4) As indicated in the Horizontal Section	
(g) Urban planning and landscape architectural services - Urban planning services(CPC 86741) - Landscape architectural services (CPC 86742)	(1) None (2) None (3) As specified in the horizontal Section ² (4) Unbound, except as indicated in the horizontal section	(1) None (2) None (3) As specified in the horizontal section (4) Unbound, except as indicated in the horizontal section	

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B. Computer and Related services Consultancy services related to the installation of computer hardware (CPC 841) Software implementation service (CPC 842) Data base services (CPC 844)	(1) None (2) None (3) As per specified in the horizontal commitments (4) As specified in horizontal section	(1) None (2) None (3) Same as mentioned in Market Access (4) Same as mentioned in Market Access and in Law on Taxation	
Data processing services, excluded sensitive data and for non-commercial purpose (CPC 843) Other: Maintenance and repair services of computer (Part of CPC 84500)	(1) None (2) None (3) As per specified in the horizontal commitments (4) Unbound, except as indicated in the horizontal section	(1) None (2) None (3) Same as mentioned in Market Access (4) Unbound, except as indicated in the horizontal section	

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<p>C. Research and Development Services</p> <ul style="list-style-type: none"> - R&D Services on Natural sciences and Engineering (CPC 851) - Research and experimental development services (CPC 852) - Interdisciplinary R&D Services (CPC 853) 	<ul style="list-style-type: none"> (1) None (2) None (3) Joint venture with Lao services suppliers is required. (4) Unbound, except as indicated in the horizontal section 	<ul style="list-style-type: none"> (1) None (2) None (3) Unbound (4) Unbound, except as indicated in the horizontal section 	
<p>E. Rental/Leasing Services without Operators</p> <ul style="list-style-type: none"> - Rental/ Leasing services relating to ships (CPC 83103) - Leasing or rental services concerning construction machinery and equipment without operator (CPC 83107) - Rental/ Leasing services relating to other machinery and equipment (CPC 83106-83109) 	<ul style="list-style-type: none"> (1) None (2) None (3) As indicated in the Horizontal Section (4) As indicated in the Horizontal Section 	<ul style="list-style-type: none"> (1) None (2) None (3) As indicated in the Horizontal Section (4) As indicated in the Horizontal Section 	

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F. Other Business Services	(1) None	(1) None	
a. Advertising Services (CPC 871) Contents shall be approved by the Ministry of Information and Culture of Lao PDR	(2) None (3) As indicated in the horizontal section ³ (4) Unbound, except as indicated in the horizontal measures	(2) None (3) As indicated in the horizontal section (4) Unbound, except as indicated in the horizontal measures	
b. Marketing research services (CPC 86401)	(1) None (2) None	(1) None (2) None	
c. Management consulting services - General management consulting services (CPC 86501) - Marketing management consulting services (CPC 86503)	(3) As indicated in the horizontal section ⁴ (4) Unbound, except as indicated in the horizontal section	(3) Unbound (4) Unbound, except as indicated in the horizontal section	

³ Approval shall be also in accordance with sectoral laws and regulations.

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<p>e. Technical testing and analysis services (CPC 8676)</p> <p>CPC 86761: Testing and analysis services of the chemical and biological properties of materials such as air, water, waste (municipal and industrial)</p>	<p>(1) None</p> <p>(2) None</p> <p>(3) Joint Venture only, with limitation on foreign equity for only 51%</p> <p>(4) Unbound, except as specified in the horizontal section</p>	<p>(1) None</p> <p>(2) None</p> <p>(3) As specified in the horizontal section</p> <p>(4) Unbound, except as specified in the horizontal section</p>	
<p>m. Related scientific and technical consulting</p> <ul style="list-style-type: none"> - Geological, geophysical and other scientific prospecting services (CPC 86751) - Sub-surface surveying services (CPC 86752) <p>o. Building-cleaning services (CPC 874)</p>	<p>(1) None</p> <p>(2) None</p> <p>(3) As indicated in the horizontal section⁵</p> <p>(4) Unbound, except as indicated in the horizontal section</p>	<p>(1) None</p> <p>(2) None</p> <p>(3) Unbound</p> <p>(4) Unbound, except as indicated in the horizontal section</p>	

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n. Maintenance and repair of equipment (not including maritime vessels, aircraft or other transport equipment) (CPC 633+8861-8866)	(1) Unbound, due to lack of technical feasibility (2) None (3) None, shall be joined with local partner (4) Unbound, except as indicated in the horizontal section	(1) Unbound, due to lack of technical feasibility (2) None (3) As specified in the horizontal section (4) Unbound, except as indicated in the horizontal section	
p. Photographic services (CPC 875)	(1) None (2) None (3) As indicated in the horizontal section ⁶ (4) Unbound, except as indicated in the horizontal section	(1) None (2) None (3) As indicated in the horizontal section (4) Unbound, except as indicated in the horizontal section	

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q. Packaging services (CPC 876)	(1) None (2) None (3) Joint venture with Lao services suppliers is required. (4) Unbound, except as indicated in the horizontal section	(1) None (2) None (3) Unbound (4) Unbound, except as indicated in the horizontal section	
r. Printing and Publishing (CPC 88442)	(1) None (2) None (3) Joint venture, with minimum 49% foreign equity share (4) Unbound, except as indicated in the horizontal section	(1) None (2) None (3) Unbound, except as indicated in the horizontal commitment (4) Unbound, except as indicated in the horizontal section	

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2. COMMUNICATIONS SERVICES			
A. Postal services (CPC 7511)	(1) Unbound, due to lack of technical feasibility (2) None (3) Unbound (4) Unbound	(1) Unbound, due to lack of technical feasibility (2) None (3) Unbound (4) Unbound	
B. Courier Services Multi-modal courier services (CPC 75121)	(1) None (2) None (3) None (4) As indicated in the Horizontal Section	(1) None (2) None (3) None (4) As indicated in the Horizontal Section	
C. Telecommunication Services The following services can be supplied only on a facilities basis, for public use, with regard to local and national long-distance services. (a) Voice telephone service (CPC 7521)	(1) None (2) None (3) None, allow 100% foreign owned enterprise, or Joint-Venture Enterprise (4) This has to be in consistence with the Labour Law and Law on the Promotion and Management of the Foreign Investment	(1) None (2) None (3) None, except service falls under licence type 1 in accordance with Amended Telecommunication Law (4) As specified in Horizontal Section	

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(d) Telexservices (CPC 7523**)	(1) None (2) None (3) None (4) Unbound, except as indicated in the horizontal section	(1) None (2) None (3) As indicated in the horizontal section (4) Unbound, except as indicated in the horizontal section	
(e) Telegraph services (CPC 7522) (f) Facsimile services (CPC 7529) Other: Paging services(CPC 75291)	(1) None (2) None (3) None (4) Unbound, except as indicated in the horizontal section	(1) None (2) None (3) None (4) Unbound, except as indicated in the horizontal section	

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(h) Electronic-mail (CPC 7523**) (i) Voice mail (CPC 7523**) (j) Online information and data base retrieval (CPC 7523**) (k) Enhanced / value-added facsimile services, incl. store and forward, store and retrieve (CPC 7523**)	(1) None (2) None (3) None ⁷ (4) Unbound, except as indicated in the horizontal section	(1) None (2) None (3) None (4) Unbound, except as indicated in the horizontal section	
(j) Electronic data interchange (EDI) (CPC 7523**) (m) On-line information and / or data processing (incl transaction processing) (CPC 843**)	(1) None (2) None (3) None ⁸ (4) Unbound, except as indicated in the Horizontal Section	(1) None (2) None (3) None (4) Unbound, except as indicated in the Horizontal Section	

⁷ Shall be approved by competent authority (Ministry of Post and Telecommunications)

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<p>Packet-switched data transmission services (CPC 7523**)</p> <p><i>(Electronic message and information services (CPC 75232))</i></p> <p>Circuit-switched data transmission services (CPC 7523**)</p> <p><i>(Data and message transmission services (CPC 7523))</i></p> <p>Private leased circuit services (CPC 7522**+7523**)</p>	<p>(1) None</p> <p>(2) None</p> <p>(3) None⁹</p> <p>(4) Unbound, except as indicated in the Horizontal Section</p>	<p>(1) None</p> <p>(2) None</p> <p>(3) None</p> <p>(4) Unbound, except as indicated in the Horizontal Section</p>	
<p>Telecommunication consulting services (CPC 75440)</p>	<p>(1) None</p> <p>(2) None</p> <p>(3) None</p> <p>(4) Unbound, except as indicated in the horizontal section</p>	<p>(1) None</p> <p>(2) None</p> <p>(3) None, but shall be in accordance with the amended Telecommunication Law</p> <p>(4) Unbound, except as indicated in the horizontal section</p>	

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<p>Audiovisual Services</p> <p>Motion Picture and Video tape production and distribution services (CPC 9611)</p> <ul style="list-style-type: none"> - Motion Picture Production (CPC 96112 excl. video tape) - MotionPicture Distribution (CPC 96113 excl. video tape) <p>Motion Picture Projection service (CPC 9612)</p>	<p>(1) None</p> <p>(2) None</p> <p>(3) Joint venture, with minimum 49% foreign equity share</p> <p>(4) Unbound, except as indicated in the horizontal section</p>	<p>(1) None</p> <p>(2) None</p> <p>(3) Unbound, except as indicate in the horizontal commitment</p> <p>(4) Unbound, except as indicated in the horizontal section</p>	
<p>Radio and Television Services (CPC 9613)</p> <ul style="list-style-type: none"> - Radio Services only for production of radio programmes (CPC 96131) - Television Services only for production of TV programmes (CPC 96132) 	<p>(1) None</p> <p>(2) None</p> <p>(3) As indicated in the horizontal section</p> <p>(4) Unbound, except as indicated in the horizontal section</p>	<p>(1) None</p> <p>(2) None</p> <p>(3) Unbound, except as indicate in the horizontal commitment</p> <p>(4) Unbound, except as indicated in the horizontal section</p>	

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3. CONSTRUCTION AND RELATED ENGINEERING SERVICES			
Construction Work for Buildings (CPC 512) Construction Work for Civil Engineering (CPC 513) Assembly and Erection of Prefabricated Constructions (CPC 514) Installation Work (CPC 516) Building Completion and Finishing Work (CPC 517)	(1) None (2) None (3) As per specified in the horizontal commitment (4) This has to be in consistence with the Labour Law and Law on the Promotion and Management of the Foreign Investment	(1) None (2) None (3) Same as mentioned in Market Access (4) Same as mentioned in Market Access and in Law on Taxation	
Pre-erection Work at Construction Site (CPC 511) Special Trade Construction (CPC515) Rental services related to equipment for construction or demolition of buildings works with operator (CPC 518)	(1) None (2) None (3) As per specified in the horizontal commitment (4) Unbound, except intra cooperate transfer and as per conditions in the horizontal section	(1) None (2) None (3) Same as mentioned in Market Access (4) Same as mentioned in Market Access and in Law on Taxation	

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4. DISTRIBUTION SERVICES			
<p>A. Commission agents' services</p> <ul style="list-style-type: none"> - Sale on a fee or contract basis of textiles, clothing and footwear (Part of CPC 621) <p>B. Wholesale trade services</p> <ul style="list-style-type: none"> - Wholesale trade services on a fee or contract basis of textiles, clothing and footwear (Part of CPC 622) <p>D. Franchising included only for textiles, clothing and footwear (Part of CPC 8929)</p>	<p>(1) None</p> <p>(2) None</p> <p>(3) Joint venture with Lao services providers is required. Foreign equity participation is limited to 49 %. Subject to meeting economic needs test</p> <p>(4) Unbound</p>	<p>(1) None</p> <p>(2) None</p> <p>(3) Unbound</p> <p>(4) Unbound</p>	

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5. EDUCATION SERVICES			
<ul style="list-style-type: none"> - The education curriculum and contents must be approved by the Ministry of Education of Lao PDR and concerned Ministry. - With respect to C and D below, the commitments cover only in technical, natural sciences and technology, business administration and business studies, economics, accounting, international law, tourism and language training fields. - The scope of private education services concerns only fully-privately funded services. 			
A. Primary Education Services (CPC 921)	(1) None (2) None	(1) None (2) None	
B. Secondary education services - Higher Secondary Education Services (CPC 9222)	(3) As per specified in the horizontal section	(3) Unbound, except as indicated in the horizontal section	
C. Higher education services - Post Secondary Technical and Vocational Education Services (CPC 92310)	(4) Unbound, except as indicated in the horizontal section	(4) Unbound, except as indicated in the horizontal section	

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<p>B. Secondary education services</p> <ul style="list-style-type: none"> - General Secondary Education services (CPC 9221) - Technical and vocational training (Part of CPC 922) <p>C. Higher education services (CPC 923)</p> <p>D. Adult education services (CPC 924)</p> <p>E. Other education services Short term foreign language training (Part of CPC 929)</p>	<p>(1) None</p> <p>(2) None</p> <p>(3) As per specified in the horizontal section and subject to economic need tests</p> <p>(4) Unbound, except as indicated in the horizontal section</p>	<p>(1) None</p> <p>(2) None</p> <p>(3) Unbound</p> <p>(4) Unbound, except as indicated in the horizontal section</p>	

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6. ENVIRONMENT SERVICES The scope of commitments extended to services in Vientiane Capital only. Publicly funded services are excluded.			
Sewage Services (CPC 9401)	(1) None	(1) None	
Refuse Disposal Services (CPC 9402)	(2) None	(2) None	
Sanitation and Similar Services (CPC 9403)	(3) As specified in horizontal section	(3) As indicated in the horizontal section	
Cleaning of exhaust gases (Part of CPC 9404)	(4) Unbound, except as indicated in the horizontal section	(4) Unbound, except as indicated in the horizontal section	
Noise abatement services (Part of CPC 9405)			
Nature and Landscape Protection Services (CPC 9406)			

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8. HEALTH RELATED AND SOCIAL SERVICES			
Medical and Dental services (CPC 9312) - General and Medical services (CPC 93121) - Specialized Medical services (CPC 93122)	(1) None (2) None (3) a. Joint-venture with Lao services suppliers and foreign equity participation limited to 49%. b. In accordance with domestic laws and regulations. (4) Unbound	(1) None (2) None (3) Unbound (4) Unbound	
Private hospital services (Hospital with more than 100 beds and modern facilities only) (Part of CPC 93110)	(1) None (2) None (3) a. Joint-venture with Lao services suppliers b. 100% foreign owned (4) Unbound, <i>except</i> intra-corporate/hospital transferees] OR [intra-corporate/hospital transferees only	(1) None (2) None (3) As specified in horizontal sections (4) Unbound	

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9. TOURISM AND TRAVEL RELATED SERVICES			
Hotel lodging services, with 3 stars or more (Part of CPC 641)	(1) None (2) None	(1) None (2) None	
Meal serving services with full restaurant service (CPC 64210)	(3) None, - Joint Venture of any proportion of equity participation - 100% foreign owned	(3) As specified in horizontal sections	
Beverage serving services without entertainment (CPC 64310)	(4) Unbound, except for intra-corporate transferees of general manager and managers and subject to the approval of the competent authority of Lao PDR.	(4) Unbound, except as indicated in the Horizontal Section	

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B. Travel agencies and tour operators services (CPC 7471) Travel agencies services, in-bound services only (Part of CPC 74710)	(1) None (2) None (3) Foreign equity participation limited to 70% ¹⁰ ; (4) Unbound, except for managers and subject to approval by the competent authority of Lao PDR.	(1) None (2) None (3) As specified in horizontal sections (4) Unbound, except as indicated in the horizontal section	
Other: Tourism consulting services	(1) None (2) None (3) As per specified in the horizontal section. Subject to economic need tests. (4) Unbound, except for managers and subject to approval by the competent authority of Lao PDR.	(1) None (2) None (3) As specified in horizontal sections (4) Unbound, except as indicated in the horizontal section	

¹⁰The following requirements are applied:

- a) foreign investment shall be as a travel agency;
- b) a joint venture with one or more Lao services suppliers;
- c) in compliance with the laws and regulations of Lao PDR.

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11. TRANSPORT SERVICES			
A. Maritime Transport Services Passenger transportation (CPC 7211) Freight transportation (CPC 7212) Rental of vessels with crew (CPC 7213) Pushing and towing services (CPC 7214) Maintenance and repair of vessels (CPC 8868) Vessels salvage and re-floating services (not applicable in harbor) (CPC 7454) B. Internal Waterway Transport Services Passenger transportation (CPC 7221) Freight transportation (CPC 7222) Rental of vessels with crew Maintenance and repair of vessels (CPC 8868**)	(1) None (2) None (3) As indicated in the Horizontal Section (4) Unbound, except as indicated in the Horizontal Section	(1) None (2) None (3) As indicated in the Horizontal Section (4) Unbound, except as indicated in the Horizontal Section	

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E. Rail Transport Services Passenger transportation (CPC 7111) Freight transportation (CPC 7112) Pushing and towing services (CPC 7113) Maintenance and repair of rail transport equipment (CPC 8868**) Supporting services for rail transport services (CPC 743)	(1) None ¹¹ (2) None (3) As indicated in the Horizontal Section (4) As indicated in the Horizontal Section	(1) None ¹² (2) None (3) As indicated in the Horizontal Section (4) As indicated in the Horizontal Section	

¹¹ subject to domestic laws and regulations

¹² subject to domestic laws and regulations

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Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
<p>F. Road Transport Services</p> <p>Freight transportation (CPC 7123)</p>	<p>(1) None</p> <p>(2) None</p> <p>(3) None Foreign equity participation is 100% for domestic transportation</p> <p>For Cross border transportation: joint venture with local service provider(s) is required, with foreign equity limited to 49%</p> <p>(4) As indicated in the Horizontal Section</p>	<p>(1) None</p> <p>(2) None</p> <p>(3) As indicated in the Horizontal Section</p> <p>(4) As indicated in the Horizontal Section</p>	
<p>Rental of commercial vehicles with operator (CPC 7124)</p> <p>Supporting services for road transport services (CPC 744)</p>	<p>(1) None</p> <p>(2) None</p> <p>(3) Joint venture with Lao services providers is required. Foreign equity participation is limited to 70%.</p> <p>(4) As indicated in the Horizontal Section</p>	<p>(1) None</p> <p>(2) None</p> <p>(3) As indicated in the Horizontal Section</p> <p>(4) As indicated in the Horizontal Section</p>	

LAO PDR – SCHEDULE OF SPECIFIC COMMITMENTS

For the 8th Package of Commitments under ASEAN Framework Agreement on Services

Modes of Supply: 1) Cross-border supply 2) Consumption aboard 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
Maintenance and repair of road transport equipment (CPC 6112+8867)	(1) None (2) None (3) As indicated in the Horizontal Section (4) Unbound, except as indicated in the Horizontal Section	(1) None (2) None (3) As indicated in the Horizontal Section (4) Unbound, except as indicated in the Horizontal Section	
H. Services auxiliary to all modes of transport Storage and warehousing services related to maritime transportation (Part of CPC 742) Freight forwarding services Shipping brokerage services	(1) None (2) None (3) As indicated in the Horizontal Section (4) Unbound, except as indicated in the Horizontal Section	(1) None (2) None (3) As indicated in the Horizontal Section (4) Unbound, except as indicated in the Horizontal Section	

LAO PDR – SCHEDULE OF SPECIFIC COMMITMENTS

For the 8th Package of Commitments under ASEAN Framework Agreement on Services

Modes of Supply: 1) Cross-border supply 2) Consumption aboard 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
OTHER SERVICES NOT INCLUDED ELSEWHERE			
Skill training services(CPC 97090)	(1) None (2) None (3) As per specified in the horizontal section and subject to economic need tests (4) Unbound, except as indicated in the horizontal section	(1) None (2) None (3) Unbound (4) Unbound, except as indicated in the horizontal section	